

Weekly Sales Activity Report

Name	Week	Goal Dials	Actual Dials	Goal Contacts	Actual Contacts	Goal Appointments	Actual Appointments	Goal Presentations	Actual Presentations	Goal Closed	Actual Closed	Goal Revenue	Actual Revenue
(10 entries)													
Salesperson 1	3	34.81	10.00	5.92	2.00	0.59	0.00	0.20	0.00	0.16	0.00	\$3,125	\$0
Salesperson 2	3	24.80	19.00	3.72	4.00	1.12	1.00	0.22	0.00	0.13	0.00	\$4,688	\$0
Salesperson 3	3	24.80	29.00	3.72	7.00	1.12	1.00	0.22	0.00	0.13	0.00	\$4,688	\$0
Salesperson 4	3	31.32	32.00	8.46	5.00	1.18	1.00	0.26		0.21		\$2,500	
Salesperson 5	3	32.59	27.00	9.45	6.00	1.70	4.00	0.27	1.00	0.08	0.00	\$4,083	\$0
Salesperson 6	3	30.86	25.00	4.63	6.00	0.93	0.00	0.28	0.00	0.21	0.00	\$3,125	\$0
Salesperson 7	3	46.77	46.00	7.01	12.00	2.10	2.00	0.69	1.00	0.35	0.00	\$2,604	
Salesperson 8	3	105.22	63.00	15.78	9.00	3.95	7.00	0.99	0.00	0.33	0.00	\$2,604	\$0
Salesperson 9	3	22.68	25.00	5.67	10.00	2.83	5.00	1.98	2.00	1.49	2.00	\$1,042	\$746
Salesperson 10	3	22.68	28.00	6.80	20.00	3.40	5.00	2.38	1.00	1.67	2.00	\$1,000	\$1,409
		376.53	304.00	71.17	81.00	18.92	26.00	7.50	5.00	4.75	4.00	\$29,458	\$2,155